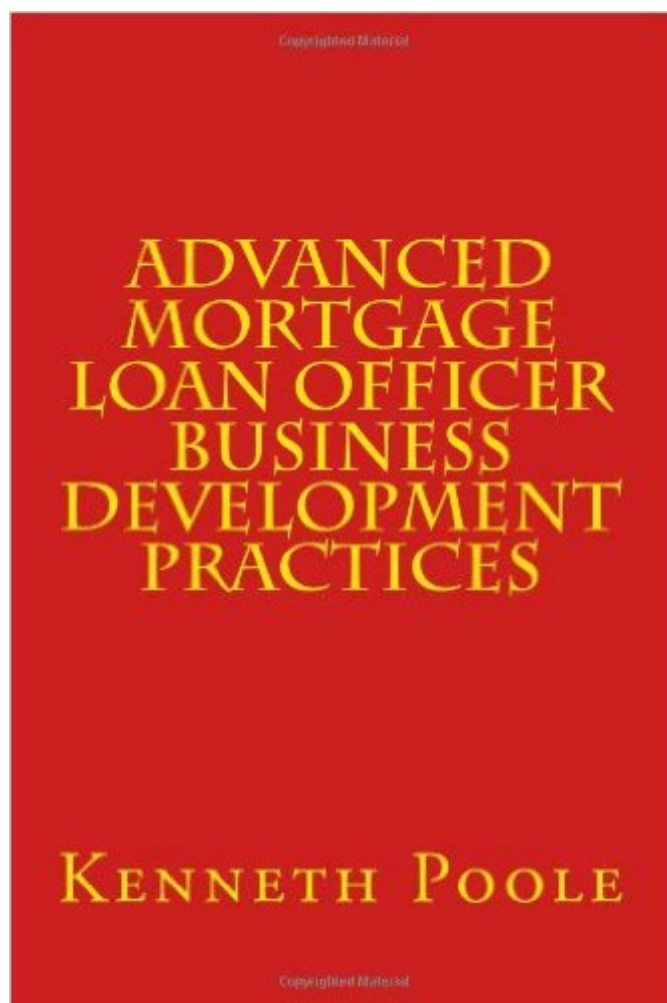


The book was found

Advanced Mortgage Loan Officer Business Development Practices



Synopsis

Comprehensive marketing and business development manual for residential mortgage loan officers. Describes exactly where to find and how to cultivate direct and referral business. It discloses the secrets of earning a seven figure income. Written by one of America's most successful mortgage loan officers with a 40 year career as a mortgage banker.

Book Information

Paperback: 214 pages

Publisher: Charter Publications (December 13, 2012)

Language: English

ISBN-10: 0615740316

ISBN-13: 978-0615740317

Product Dimensions: 6 x 0.5 x 9 inches

Shipping Weight: 13.6 ounces (View shipping rates and policies)

Average Customer Review: 4.7 out of 5 starsÂ Â See all reviewsÂ (3 customer reviews)

Best Sellers Rank: #469,999 in Books (See Top 100 in Books) #129 inÂ Books > Business & Money > Real Estate > Mortgages #491 inÂ Books > Business & Money > Economics > Banks & Banking

Customer Reviews

Author Kenneth Poole breaks down the mortgage banker from A to Z. Book is thorough and detailed. Cant skip chapters due to the proper follow up reading from the previous chapter. Although I have been in the banking and mortgage industry (mainly banking) this book is excellent for the new mortgage officer. Use a highlighter, you'll need it. ~Jerry

This book will change your business practice and results no matter how long you have been a mortgage banker. At any price this book is both a masterpiece and a steal for the price.

love it!

[Download to continue reading...](#)

Advanced Mortgage Loan Officer Business Development Practices Mortgage Marketing on a Budget: 30 Free and Low Cost Marketing Ideas for Mortgage Loan Officers, Brokers, and Bankers How to Get Approved for the Best Mortgage Without Sticking a Fork in Your Eye TM: A

Comprehensive Guide for First Time Home Buyers and Home Buyers Getting a Mortgage Since the Mortgage Crisis of 2008 The Mortgage Encyclopedia: The Authoritative Guide to Mortgage Programs, Practices, Prices and Pitfalls, Second Edition California Mortgage Loan Brokering and Lending The SAFE Mortgage Loan Originator National Exam Study Guide: Second Edition The National NMLS SAFE Act Test Prep Guide for Mortgage Loan Originators Florida Mortgage Loan Originator Exam Study Guide By Donna L. Grogan, Malcolm Chambers: California Mortgage Loan Brokering and Lending Fourth (4th) Edition The Loan Guide: How to Get the Best Possible Mortgage. 2016 Loan Officer's Practical Guide to Residential Finance 2016: SAFE Act Included (The Practical Guide to Finance Series) The Loan Officer's Practical Guide to Residential Finance - SAFE Act Version Mortgage Ripoffs and Money Savers: An Industry Insider Explains How to Save Thousands on Your Mortgage or Re-Finance Mortgage Reduction Made Easy: How to Pay Off Your Mortgage Early How to Get Approved for the Best Mortgage Without Sticking a Fork in Your Eye: A Comprehensive Guide for First Time Home Buyers and Home Buyers ... Since the Mortgage Crisis of 2008 (Volume 1) Mortgage Broker: The Ultimate Guide On How To Become A Successful Mortgage Broker The Mortgage Professional's Handbook: Succeeding in the New World of Mortgage Finance: Secondary Marketing and Financial Management Mortgage Free: How to Pay Off Your Mortgage in Under 10 Years - Without Becoming a Drug Dealer Business Plan: Business Tips How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts, financial freedom, ... making money, business planning Book 1) Master The Officer Candidate Tests: Targeted Test Prep to Jump-Start Your Career (Peterson's Master the Officer Candidate Tests)

[Dmca](#)